

Are You a Potential Entrepreneur?



Purpose: To help you explore your interests and abilities for future entrepreneurship.

Do you have the characteristics of an entrepreneur? Circle the number that best indicates what you believe about each of the statements below. (1=Strongly Disagree, 5=strongly agree)

Part 1

- | | | | | | |
|--|---|---|---|---|---|
| I am passionate, with strong feelings about important things | 1 | 2 | 3 | 4 | 5 |
| I am self-confident | 1 | 2 | 3 | 4 | 5 |
| Has high self-esteem | 1 | 2 | 3 | 4 | 5 |
| I am capable of accomplishing whatever I set out to do | 1 | 2 | 3 | 4 | 5 |
| I am self-reliant | 1 | 2 | 3 | 4 | 5 |
| I am opportunity-minded | 1 | 2 | 3 | 4 | 5 |
| Likes to think ahead | 1 | 2 | 3 | 4 | 5 |
| Has vision and goals | 1 | 2 | 3 | 4 | 5 |
| Has drive and ambition | 1 | 2 | 3 | 4 | 5 |
| I am willing to work hard | 1 | 2 | 3 | 4 | 5 |
| I am willing to take a risk | 1 | 2 | 3 | 4 | 5 |
| I am competitive, especially against myself | 1 | 2 | 3 | 4 | 5 |
| I am a creative problem-solver | 1 | 2 | 3 | 4 | 5 |
| I am willing to learn | 1 | 2 | 3 | 4 | 5 |

Total Score: _____

Add up your score. If it is over 50, you are a good candidate to consider entrepreneurship as a career. But here's the surprise: if you scored less than 50, you may also be a good candidate. Remember, there is no set formula for who can and cannot be a successful business owner.

Do You Have the Skills of an Entrepreneur?



Select the number that most closely describes your present level in each skill. (1=Least Skilled 5=Highly Skilled)

Part 2

Able to plan effectively	1	2	3	4	5
Communication skills: Speaking	1	2	3	4	5
Communication skills: Writing	1	2	3	4	5
Communication skills: Reading	1	2	3	4	5
Selling a product or service	1	2	3	4	5
Relates to others	1	2	3	4	5
Basic management ability	1	2	3	4	5
Personal effectiveness	1	2	3	4	5
Team-building skills	1	2	3	4	5
Leadership ability	1	2	3	4	5

Total Score: _____

Add up your score. If your score is 35 or over, you already have many of the key skills needed to be a successful entrepreneur. If your score is three or less on any skill, you can choose to work to improve in that area. With determination, you can develop all of the skills necessary to be a successful business owner.

Do you want to improve your entrepreneurial skills with a group your own age? Check out our summer camps! We offer **Run Your Own Business** for 3rd and 4th graders, and **Be Your Own Boss** for 5th and 6th graders. Brochures are available in the bank lobby!